



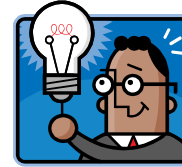
How to Lower Energy Costs at Your Brewery

Dave Whitmore
Energy Trust of Oregon



What I Hope to Accomplish Today

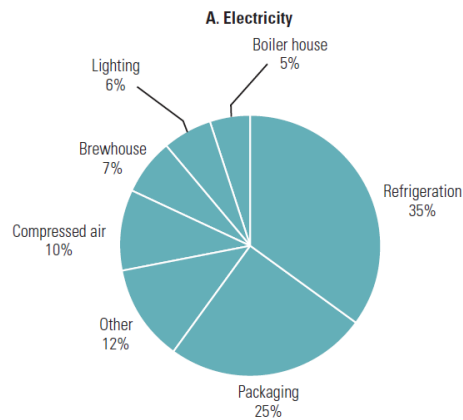
- Have you walk away with new ideas for energy efficiency projects
- Explain how Energy Trust of Oregon can help you achieve energy savings



- Get to know you better and learn about your project ideas



Energy Consumption in Breweries



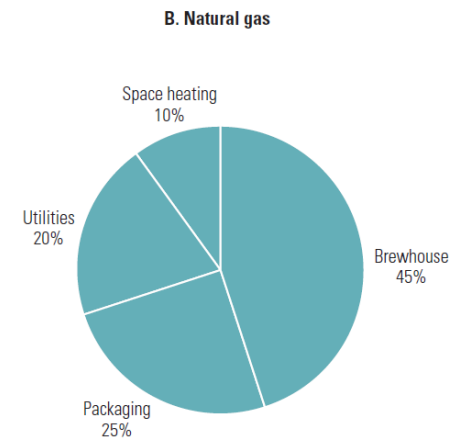
Refrigeration, packaging, and compressed air account for 70% of electrical energy use.



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Energy Consumption in Breweries



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☼ Energy Trust of Oregon – What is it?

- Independent, nonprofit organization
- Helps utility customers save energy and generate renewable energy
- Over \$1 billion saved on energy bills
- Customers of Portland General Electric, Pacific Power, NW Natural, and Cascade Natural Gas



☼ Energy Trust – How Can it Help You?

Production Efficiency Program

Incentives

- Cash incentives based on annual energy savings and project cost

Technical Assistance

- Scoping to identify opportunities
- Technical studies
- Cost? FREE!



Capital Projects

☼ Typical Capital Projects - Electric

Variable speed air compressor with cycling refrigerated dryer



Lighting upgrades

- T5s or T8s
- Motion sensors



Incentives **\$0.25/kWh up to 50% of project cost**

Typical payback 1-4 years



Opportunity – Throttled Pumps



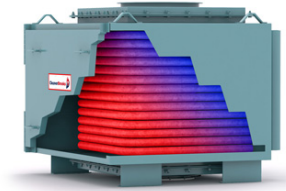
**Solution? Trim impellor or install VFD.
Consider this for your glycol pumps.**



Typical Capital Projects – Natural Gas

Natural Gas Projects

- Stack economizer
- Blowdown heat recovery
- Efficient boiler



Incentives \$2.00/therm up to 50% of project cost

Typical payback 1-5 years



Widmer Brothers Brewing Refrigeration Project



New refrigeration system installed to handle production increase

Energy efficiency measures:

1. Compressor VFD
2. Condenser Fan VFDs
3. Refrigeration Control

Energy savings = 29,272 kWh/yr
Cost savings = \$1,734
Cost = \$21,183
Incentive = \$8,782
Final payback = 7.1 years



Ninkasi Brewing Co. Boiler Project

Measures being implemented:

1. High Efficiency Boilers
2. Blowdown Heat Exchanger

Projected economics:

Energy savings = 108,582 therms/yr
Cost savings = \$60,806
Cost = \$82,969
Incentive = \$41,484

Final payback = 0.7 years



Operations and Maintenance (O&M) Projects



Operations and Maintenance (O&M)

Typical Measures

- Compressed air leak repair
- Condenser cleaning
- Fan cycling
- Equipment shutdown
- Changes to production schedule



Incentives \$0.08/kWh or \$0.40/therm, up to 90% of project cost

Payback often less than 1 year



O&M - Compressed Air Leak Repair



Leak load is often 20-40% of compressed air energy use



O&M Opportunity “I’m not getting enough flow from my pump”



Strategic Energy Management (SEM)

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- Year long support by Energy Trust
- Form energy team
- Implement low cost measures
- Cohort based approach
- Model energy intensity (BTU/BBL)
- 5-10% facility savings common

Opportunities at Widmer Brothers Brewing

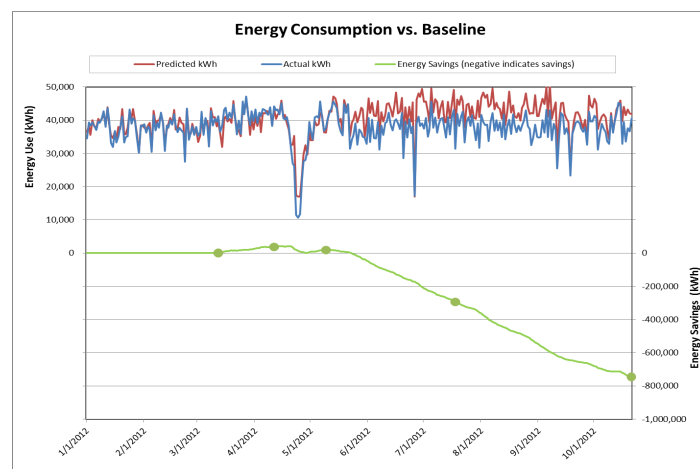
- Condenser cleaning
- Compressed air leak repairs
- Reduction in air compressor discharge pressure
- Fan cycling
- Conveyor shutdown
- Refrigeration control system setpoint changes

Incentives \$0.02/kWh or \$0.20/therm

Payback often less than 1 year

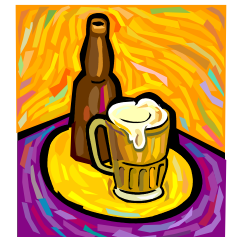


Strategic Energy Management (SEM)



Summary

- I hope I've got you thinking about new projects at your brewery.
- Energy efficiency should be a key component of your sustainability effort.
 - Aside from being "green," the cost savings have a direct impact on your bottom line.
- Don't let barriers get in the way!
 - Staffing shortage?
 - >>> Take advantage of technical support
 - Financial constraints?
 - >>> Incentives can help justify projects





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